



## SUCCESS STORY

DMC Risk Engineering offers consultations to prospective insureds, assessing their risk exposure, providing insights, and guiding the implementation of safety program changes all before they become customers.

Throughout this process, our expert risk engineers review existing policies and procedures to identify areas for improvement.

During one recent example, our risk engineer recommended updates to a prospective client's orientation process to include topics that weren't previously addressed. The risk engineer also identified several enhancement opportunities for the company's driver handbook and suggested updates. She provided the future client with hiring guidelines and best practices to ensure they had the tools needed to help with their refinements. The company adopted these suggested changes even before they decided to become a DMC customer.

This type of consultation showcases DMC's dedication to help potential customers reduce their risk profiles, which provides incredible value and promotes safety and accountability.

"The pre-quote call with DMC Risk Engineering was extremely productive. The DMC risk engineer provided my safety team with more valuable information before we even signed with DMC than our previous carrier had in the last ten years." - Safety Director at a current insured

**SCAN THE QR CODE  
TO LEARN HOW WE  
PARTNER WITH YOU  
TO BECOME SAFER.**

